



## INTEGRATED CONTRACTING SOLUTIONS

**MR RICKY J GOUTHAMAN**  
*Envirotec Controls (Asia Pacific) Pte Ltd*

Envirotec Controls (Asia Pacific) Pte Ltd provides integrated contracting solutions for industries such as land, construction, pharmaceutical, process, and marine and offshore, with a presence that extends throughout Singapore, Malaysia, Australia, Nigeria, Bangladesh, and the United Kingdom.

Their comprehensive range of services can be categorised into 6 main competencies, namely Coatings (protective & chemical, water & fire proofing, insulation), Repair/ Recertification (tanks, pipes, pumps heat stackers & coils), Environmental Cleaning (tank & chemical cleaning, pipes & equipment cleaning, bioremediation & water treatment, duct & rope access cleaning), Restoration Works (façade, carpets, stone care) and Project Management (corrosion audit, asbestos & hazmat, environmental impact, HVAC turnkey systems, fire protection solutions, civil construction, M&E Services, marine accommodation, flooring works).

Envirotec Controls is also the authorised distributor for high pressure water mist systems, linear heat detection systems, wireless and wired fire detection systems, fire-proof coatings, fire suppression systems, bioremediation, safety systems, insulation systems, scaffolding systems, and stainless steel seamless tubes/ fittings. The company is also an approved US Navy Contractor and is on the vendor list of most major cruise lines and major platform operators.

Since its establishment in 1997, Envirotec Controls has grown steadily to become a preferred service provider when it comes to integrated contracting works with the focus on environmental space. As Founder and Managing Director Mr Ricky J Gouthaman shares, they place a heavy emphasis on maintaining extensive expertise and in-depth skill-sets. This

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### Up Close & Personal

**What can we expect from Envirotec Controls in the future?**

We will stay relevant and current with the evolving market needs as clients seek out time saving, high productivity and environmentally responsible solutions to augment their asset preservation and reliability programs.

Envirotec seeks to foster greater working relationships in the current markets and the promising greenfields in the Far East and the African Continent.

**Did you face any notable challenges as Envirotec Controls progressed over the years?**

As in all industries and growth phases, we had to shift gears to up-skill our human capital. We also had to deal with the risk of new frontiers and new competencies as we shifted from

labour intensive to high value-added professional services.

These involved costs to embrace change, both in terms of time and financial resources in understanding new cultures and new terrains. The dynamic landscape presented moments of unexpected ravines that were challenging.

With time and patience and both goodwill and GOD-will, things took traction. Relationships grew to levels of stability.

**What advice would you give to aspiring entrepreneurs?**

To aspire to be successful comes with the recognition that it is a journey of persistency and consistency. Think ahead. Plan ahead. Stay disciplined.

allows them to back up every product and service with pinpoint technical advice and to fit each individual customer with a suitable, customised solution.

Mr Gouthaman has long recognised that strict adherence to regulations is paramount, and as such he has ensured that the company is ISO certified with EC14001, QC9001, OHSAS1800, as well as a Bizsafe Star. Clients are well-assured of quality and reliability whenever they engage Envirotec Controls' services, and it is this trust that has helped the company become a key player in its industry.

Founded out of Mr Gouthaman's observance that practically all businesses eventually need to conform to the government's increasing focus on environmental protection, the company seeks to help clients adhere to new legislation, practices, and regulations. In 2009, Envirotec Controls' operations were consolidated to reassert its role in the industry – a move that garnered them higher visibility and awareness amongst a growing plethora of companies that needed such services.

Aiming to become “the customer's first choice integrated solutions contracting provider”, Envirotec Controls continues to strengthen its portfolio through new technology, methodologies, applications, and products. Mr Gouthaman, along with Co-Director Ms Linda J Ramakrishnan, remains dedicated to providing holistic solutions and maintaining a well-trained, highly competent and professionally accredited team.